

USN 10AL51

Fifth Semester B.E. Degree Examination, Dec.2016/Jan.2017 Management and Entrepreneurship

Time: 3 hrs. Max. Marks:100

Note: Answer any FIVE full questions, selecting atleast TWO questions from each part.			
		$\underline{PART - A}$	
1		Define Management. Differentiate between Administration and Management. Briefly explain, whether management is a Science or Art.	(10 Marks) (10 Marks)
2		Explain the importance of planning. Explain the hierarchy of plans.	(10 Marks) (10 Marks)
3		Briefly explain the techniques of selection. Briefly explain the principles of organization.	(10 Marks) (10 Marks)
4		Briefly explain the Maslow's hierarchy of needs. Differentiate between Autocratic, Participative and Free – Rein leadership styles.	(10 Marks) (10 Marks)
		$\underline{PART} - \underline{B}$	
5		Define the term "Entrepreneur". Explain the functions of an entrepreneur. Explain the various barriers of entrepreneurship.	(10 Marks) (10 Marks)
6		Define "Small Scale Industry" and State the characteristics of a SSI. Explain the functions of WTO.	(10 Marks) (10 Marks)
7		Explain the objectives of KSFC. Explain the objectives of TECSOK.	(10 Marks) (10 Marks)
8	a.	Define Project. State and explain the classifications of projects.	(10 Marks)

Important Note: 1. On completing your answers, compulsorily draw diagonal cross lines on the remaining blank pages.

2. Any revealing of identification, appeal to evaluator and /or equations written eg, 42+8=50, will be treated as malpractice.

(10 Marks)

b. Explain the criteria's for selecting a project.